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## **INHALT**

Aussagekräftige Marken





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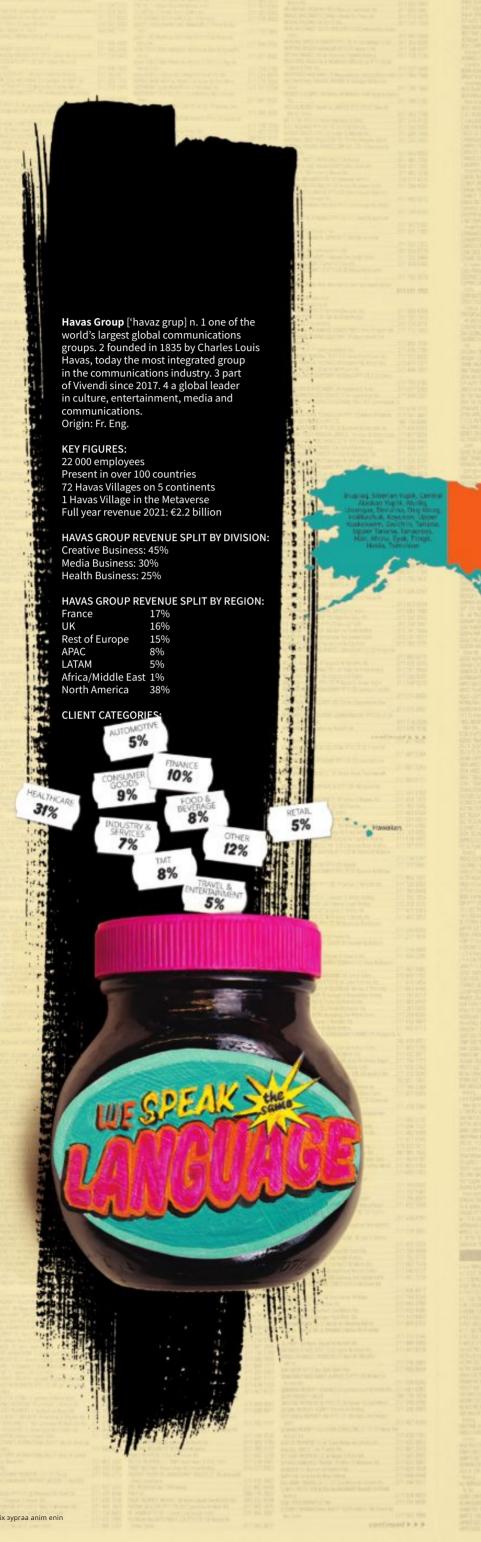
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French English

English (

Portuguese

Spanish English









Many of us probably use the phrase "mind your language" fairly mindlessly, as a way to remind someone to speak politely. But what if we thought about the phrase differently — as a way to explore and challenge how the languages we hear and speak play a role in our lives?

When I think of the role language plays in our organisation, I can't help but remember where we began. Charles Havas founded Havas nearly 200 years ago in Paris with the goal of translating foreign newspapers and creating a network of press correspondents — we were the first true news agency, and richness and diversity of language have been a core tenet of ours since the start. I have to imagine Charles would be proud of the global scale his small news agency has today — we comprise over 22 000 people in over 100 countries, and speak 207 distinct languages in total.

207 languages is an astounding number to me — even more so as this number does not even take into account dialects, nor does it represent the multiple languages spoken in many of our global agencies — as it is a direct representation of the diversity of ideas we are able to communicate. As a group devoted to the art of communication, how, why, and what we share is our most important currency, and language is the vehicle that makes the expression of all of our ideas possible.

Having so many of the world's languages at our disposal uniquely positions us to make real change in the world — yet it is a task that is not without its challenges. For the last few years, our global population has struggled with socioeconomic challenges, political conflicts, and preserving the health and wellness of as many people as possible. These issues raise key questions about the role language can play in reassuring people, making sure they understand a situation, and giving them hope in times of crisis. How can we communicate empathy over Teams without the nonverbal communication we would use in

person? How do we translate "corporate social responsibility" into 207 different languages? Are emojis useful and culturally relevant across a wide array of different cultures?

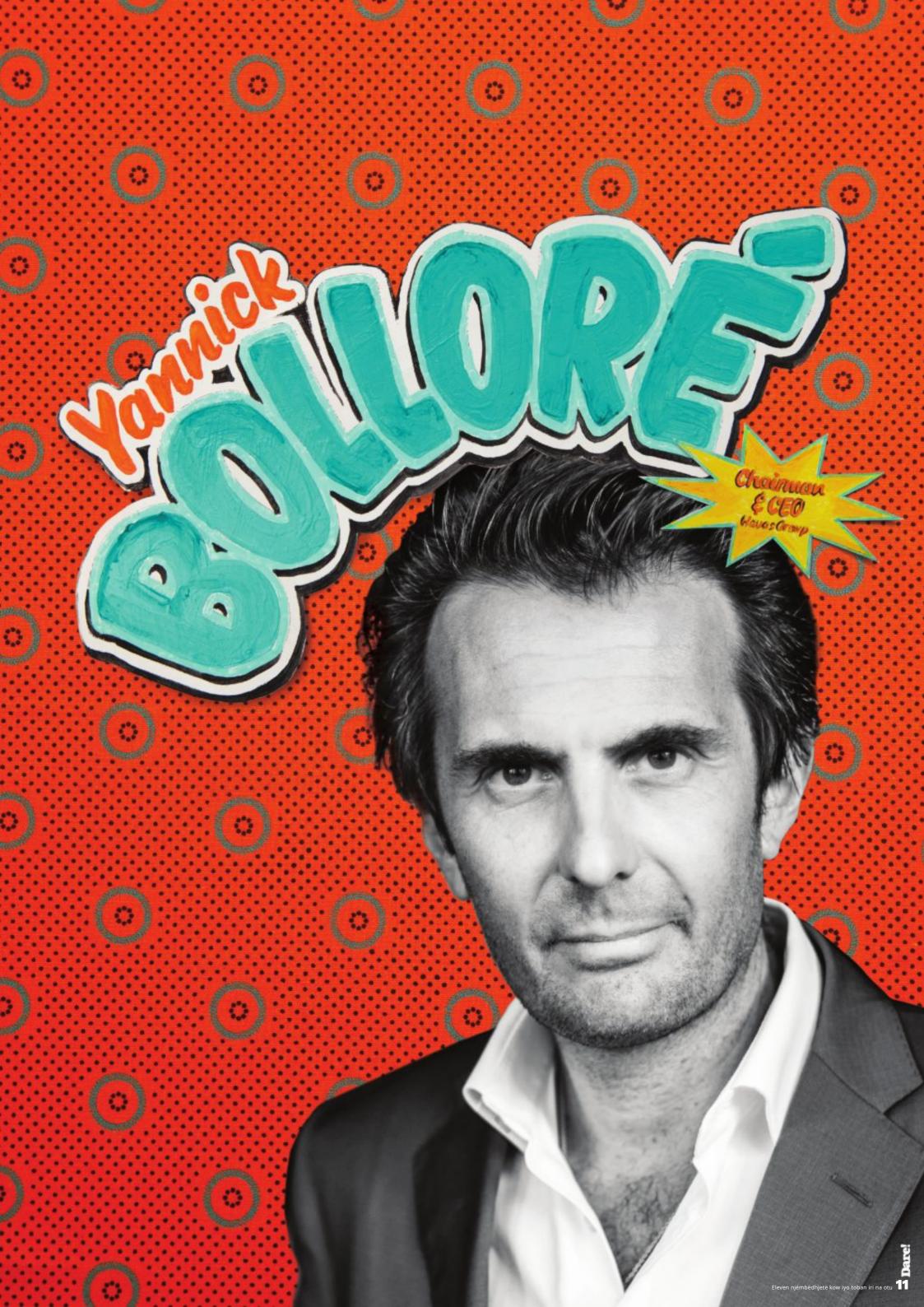
These questions may seem vast, ambiguous, unanswerable, but when we get them right — when our communication is received well and betters the world — the time we have taken to understand how to communicate directly pays dividends in the aid we can give, the inspiration we can receive, and the trust we can foster between groups.

As an organisation of our size and scale, we have both the opportunity and the responsibility to help brands show empathy and respect to communities across the world by understanding not only their languages but the cultural nuances associated with them. We are given new ways to communicate by the day — think the Metaverse, which is growing in power and influence as we speak — and new challenges to overcome. Yet maintaining openness and willingness to understand one another, as I know our global network prioritises, goes a long way in making us a stronger, smarter, kinder community.

Open your mind to language – who knows where it might take us!

Vannich Bollori











### Lost in **Translation**

Keeping dirty words out of advertising seems easy enough. It's something those of us who write account copy for a living manage to do every single day. Usually without even trying. But what happens when your brand name moves into a new market, and suddenly takes on a whole new meaning in a different language?

Not so easy now, is it? One massive company named one of their flagship

products a word that sounded appropriately pleasant in English. What they didn't account for, though, was that, in Japan, the same word meant, um, a person's rear end. Whereas in Georgia (the country, not the US state famous for its peaches), it meant an entirely different body part. A generally very male one.

A major automotive company ran into a similar, but very different, problem when they first tried to create a Chinese version of their brand name. The first version they settled on reportedly translated to something close to "rush to die". Maybe not an ideal choice for a car.

Just remember these the next time you have to do a translation and somebody suggests "just use Google translate".

# So that's what those are called...

Have you ever heard of a &@\*\$ing grawlix? If you haven't, you've definitely seen one. One sentence back, in fact. Grawlix are those little symbols you sometimes see that are used to replace swearing. Most often in comic books. Perhaps you, like us, remember seeing them in old Asterix books (which makes one wonder if there was a character called Grawlix). Apparently the word was coined by Mort Walker, the creator of the perpetually inoffensive Beetle Bailey.

# May contain adult (representations of) language

Have you noticed how much emojis have changed over the years? In the early days, you had to work really hard, and use your imagination, if you wanted to use dirty words in a text. Things like **peaches**, **eggplants** and **water splashes** quickly entered common usage and found their way into the parlance of our times, used to represent, well, use your imagination.

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Today's texters don't know how easy they have it. Firstly, all of those meanings have been firmly established by the generation before, to the point that everyone understands them. Secondly, and more importantly, the Unicode Consortium have seen fit to bless us with such useful emojis as the raised middle finger, the "chocolate swirl", and, one of our favourites, a delightful little head with a mouth full of grawlix.

An interesting thing about emojis, which you'll know if you've ever wanted to use them in an ad, is that the basic idea of each one isn't proprietary, but the specific designs usually are. So you can use a smiley or a laughing cry face wherever you want. But you're going to have to design your own if you don't want to pay for it.

### The great Irish writer James Joyce used multiple languages to create the longest words in literature, which he called thunderwords. Joyce used these thunderwords to disrupt the narrative flow and call the reader's attention to an important development within the story. Inspired by Joyce, we've created a Havas thunderword from 20 different languages which serves as a declaration of the Havas philosophy of Meaningful Brands.



# The word you are looking for is meaning

In the last century, 400 languages have gone extinct. If current trends continue, nearly 50% of languages will vanish by the end of the 21st century. Some linguists believe this number goes closer to 90%.

An argument can be made for the benefits of a linguistically homogeneous world: if everyone speaks the same language this potentially minimises the chances of miscommunication and increases efficiency. However, these advantages come at a tremendous cost. We should also be aware that the claim that the disappearance of most small languages is inevitable is essentially a Social Darwinist argument. There is a fascist undertone to the seemingly innocuous argument which claims the death of minority languages is natural or unavoidable. The strongest counterpoint to this stance is not, however, a sentimental plea for diversity for diversity's sake. As noble as this sentiment is, there are much stronger reasons to safeguard linguistic heterogeneity. Ultimately, there are serious existential consequences at stake. For many, the accelerated disappearance of linguistic diversity elicits a deeply felt pathos But why is the loss of linguistic diversity a tragedy? Should we make a greater effort to not only preserve, but grow languages? And what is it we believe we are losing when linguistic diversity diminishes? If language diversity is important, we must first properly define language. We need to comprehend what we are losing to appreciate the weight of this loss.

Most useful in the pursuit of a definition of language is the theorisation which historians of thought have named the "linguistic turn". The linguistic turn is a phrase that refers to a reorientation within sociology, art, and cultural criticism, towards language as the primary focus of philosophical investigation. A key reference for many thinkers of the linguistic turn is the work of French linguist Ferdinand de Saussure.

Within Saussurean linguistics, words (ie: signs) are composed of two

elements: the signifier and the signified. The former is a sound or image, and the latter the concept to which it refers. According to de Saussure, a language is a "system of difference". In other words, individual signifiers gain meaning in relation to other signifiers. As a result, meaning is never located within one signifier: meaning is always deferred in an endless chain of signification. De Saussure demonstrated that signifiers have an openness towards every other signifier within a signifying system. This openness, or incompleteness of language, is brought about through the endless deferral of meaning. Simply put, we use words to define other words. Languages rely on this deferral to function but, paradoxically, it ends up undermining intelligibility and meaning. The deferral of meaning is structurally necessary for language to work, otherwise a language would be static (ie: limited) and words would be unable to refer to anything besides a singular signified. For example, if you were asked to explain what a cat is, you would perhaps say that it's an animal. But what is an animal? An animal is a living thing. But what is a living thing? A living thing is something that is not dead. What this reveals to us is that even the most basic definitions quickly lead to complex and radically important

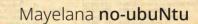
Later theorists, such as Jacques Derrida, have made use of de Saussure's insights to demonstrate that meaning itself is inherently unstable. A particular language requires a specific signifier to stabilise the endless deferral of meaning. This type of signifier is called a Master-signifier. The Master-signifier, also called "the missing signifier", doesn't represent anything specific but rather the meaning itself. This signifier is described as absent because it refers to the uncertainty at the heart of human life. We do not know what the meaning of life is but continuously try to approach this question from different perspectives and with different language. Final meaning is always elusive and all the various signifiers for meaning move us closer to describing the truth and ultimate meaning of life. This is what Jacques Lacan means with his statement "I always speak the truth. Not the whole truth, because there's no way to say it all. Saying it all is literally impossible, words fail. Yet it's through this very impossibility that the truth holds onto the real."

philosophical and metaphysical questions. Meditations

on the importance of languages therefore directly relate

to significant questions of truth and meaning.

This insight can also be applied to defend linguistic diversity itself. No one language, just like no one signifier, has a monopoly on meaning. Without linguistic diversity our ability to express meaning is greatly diminished. Each language is intimately connected to a culture, a worldview, a headspace, and a knowledge produced by its speakers. When that language disappears, it takes with it the truths and meanings we were able to articulate through it. The feeling of loss we experience is due to a shrinking vocabulary that results in a greater distance between ourselves and the truth. When linguistic diversity disappears, we are left with a decreased capacity to construct meaning in an increasingly complex world.



daguage

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Perhaps you've heard that, earlier this year, Havas opened its first Village in the Metaverse. It's a case of breaking new ground, where there is no literal ground to break. But, with the opening of this Village, one has to wonder, what language would you hear spoken in the corridors? You know, for example, that if you were to walk into a Village in Australia, you'd hear English. In Israel it would be Hebrew. But if the Metaverse is simultaneously everywhere while not quite being anywhere, what does one have to talk to be understood?

We chatted to four Metaverse experts from around the Vivendi group – **Félicité Herzog**, Chief Innovation and Strategy Officer, and Member of the Executive Committee, at Vivendi; **Sébastien Auligny**, Vice President of Innovation at Vivendi; **Fabien Aufrechter**, Vice President of Web 3.0 at Vivendi; and **Alexandre Tan**, Senior Vice President of Advertising at Gameloft – to find out more about language, AI, what the Metaverse is, and our place in it.

The first thing that all four agree on is that, despite Facebook laying claim to the word "Metaverse" itself, there is no single defining example of what a Metaverse is. Sébastien Auligny highlights earlier examples, such as Minecraft and Fortnite, which both have long-running and dedicated, growing communities. On the other hand, Fabien Aufrechter feels that there currently is no real example of a metaverse – "a virtual or an augmented world in which digital goods have a real and interoperable value". Although he does add that this technology is not far off, predicting that we'll be buying and selling realworld items in a virtual world as soon as early 2023. Félicité Herzog sees the Metaverse as a "horizon of exciting promises" but makes sure to mention the need to devote a lot of thinking to it, in order for it to become both sustainable and commercially attractive. And then, Alexandre Tan neatly sums it all up, pointing out that there is no fixed definition of the term. If you ask a room full of people for a definition, he says, you'll get as many variations as there are people in the room.

So now that we know what a metaverse is (sort of), what is the commonly spoken language? For now, it seems that this will, as expected, be determined by the participants in the conversation. Fabien is of the opinion that, while AI is already impressively good at translating in real time, it's the essential nuances of humour and culture that remain impossible to translate. He makes sure to clarify that "The tech needs to remain a tool, not to take the lead on our humanity".

applications of the software, which is why we asked about the fun side of spending time in virtual worlds. For Félicité, that includes being able to live without physical limits, and to travel without any actual frontiers. Also, it turns out it's entirely possible to attempt learning to skateboard inside Roblox, as was experienced by Alexandre. Please note that attempting does not imply succeeding.

Of course, we didn't only want to

hear about the serious, business

Our main takeaway from these conversations is that, while there is infinite potential in the metaverse, it still has a long way to go before it becomes a part of our daily lives. We also learned who swears in multiple languages, and who doesn't swear at all. But we're sworn to secrecy on that one.











that made by humans.

On this topic, Alexandre gives the perspective

that language, particularly in the world of

gaming, can take the form of "avatar costumes,

dance moves and memes" and that language

has taken on a far broader meaning than just

We also asked about the possibility of virtual

meetings completely taking the place of

physical ones. Sebastien points out that, while

virtual meetings can certainly help with bringing people together across vast distances, for him most creative endeavours still require a level of physical presence and interaction that isn't likely to be virtually replicated any time soon. Félicité has a similar opinion, mentioning that, as with current methods of communication, it's most likely that we'll always use a variety of available means, and probably won't ever revert to just one.

AI will play a much larger role in our daily lives, as it gets closer and closer to being able to produce creative work which is indistinguishable from

the words we speak.





Do you know what they call a Quarter Pounder with Cheese in Paris?

If you were a movie fan in the mid-90s you do. If you're a bit of a film buff now, you'll probably know. And if you're a fan of fast food who happens to live in France, you'll definitely know. But why "Royale with Cheese"? If you know about the Royale, you'll know that it's because of the metric system. "Check out the big brain on Brad".

But do you know what they call a Whopper in Australia? Oh, it's a Whopper. But good luck finding one at Burger King. Good luck finding a Burger King at all. And is that because of the metric system? It is not. It's because, when Burger King came to Aus way back in 1971, there was already a Burger King. That restaurant eventually disappeared though, leading to a bizarre situation where Burger Kings opened up across the country and you had two identical fast food places, different in name only, competing with each other. Today, it's Hungry Jack's or nothing if you want a Whopper Down Under.

The funny thing about going international is that not everything translates. Or, it must translate. As is the case with KFC in Quebec, Canada – the only place in the world where the extremely famous 3-lettered red and white logo is spelled differently. Due to a law that compelled any large retailer to use the French language, it's PFK (Poulet Frit Kentucky). This is no longer enforced, but it would seem that, similarly to the example above, once a name takes hold locally, it tends to stick. The power of a strong brand, right?

It's also always strange when travelling to see a familiar logo with a different name. Those of us who grew up in South Africa know Ola ice-cream and Lay's crisps, but might encounter Chipsy, Walker's, Wall's or Frigo in other countries. Depending on your own location, you may not have

heard of any of these, but there's a strong chance you'd recognise the branding. So, you might be asking, what does it all mean? What difference does it make? What point are we making? What is in a name? Say "what" again. I dare you.







# At this point in the print version of the 8th edition of DARE!, you'd turn the page and find that it's **upside down**.

Flipping to the back cover would then reveal that it, too, is upside down, but designed as an alternate version of the front cover.

This was our tribute to the double-sided language dictionaries found around the world.

To save you having to flip over the device you're currently reading on, the next page is the alternate cover, and you can carry on from there.





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# LOKUCUKETFWE



DARE! to be sustainable
You may have noticed the large amount of hand-crafted elements throughout the design of this issue of DAREI. Newspapers, magazines, old bottles, hand-painted titles, and so much more. This is all inspired by the unique aesthetics and sensibilities of African design. More than this, it's typical of African design to use whatever is available, or whatever you happen to have around. For this reason, every item you see is made with recycled or upcycled materials. From old books being given new life, to newspapers and magazines that were used to create bespoke backgrounds and words. We even used the backs of old cereal boxes and other packaging materials as the canvases on which to paint titles. This detail is just one of many hidden features of this issue, and is one we particularly wanted to highlight.



With all this talk of languages and the myriad ways they allow us to express ourselves, one has to wonder how the team at Red Havas goes about picking a single word to sum up all that's happened on our most recent journey around the sun.

As with any deep dive into finding out how people truly feel, and how they'd best describe their feelings, it begins by asking. And, in this case, asking everyone you can. To this end, the question of "What is the Word of the Year?" goes to as many people as possible, through a global employee survey, and finding out what we all think. Once the answers come in, they're tallied, discussed and debated, by a panel of communications experts and thought leaders, until a consensus is reached. It's a long and laborious process, but certainly worth staying strong for.

More than this, though, the Word of the Year has never been treated lightly. With its beginnings in 2020, a year that, especially in the moment, felt near impossible to define even with an unlimited word-count. So choosing just one seemed like an impossible task. And yet, it's a task the Red Havas team chose to take on. That year, they found that the majority of words submitted came with a negative slant. Unsurprising, considering the 2020 that was. In the end, however, quite aptly for the unpredictability of that year, two words were chosen to share the top spot: "Pivot" and "Unprecedented".

**M210** 

In 2021, we'd all become more used to the unprecedented nature of each passing day, which led so many to pivot, agilely switching direction as needs dictated. Which is why it made sense that, for 2021, the Word of the Year was "Adapt".

This was selected from more than 170 submitted words, and was partially chosen because of how natural a word it is. As far as language goes, it doesn't feel like any sort of industry-specific jargon, and neither does it seem at all like a passing buzzword. Because of course it doesn't; it's a word that needs to conform to the ever-changing times.

And so, with hindsight, it's easy to see why the team last year chose the word they did. But, now that we've figured out a strategy of adaptability, what comes next? Well, we've proven that, as a species, and as a society, it's our resolve that keeps us grounded, and that's something to be proud of. Not just now, as 2022 draws to a close, but with each passing year into the future.

Perfectly encapsulating this feeling of triumph, it would seem that Red Havas has once again selected an ideal Word of the Year.







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спільноти та багато для мене важить.

круасан. Неперевершено!

Неможливо переоцінити важливість володіння мовою певної країни. Вона дає змогу нам заглибитися у подорож культурою, традиціями, цінностями та переконаннями цілої нації. Я люблю людей і обожнюю

спілкування. Тому для мене говорити

Мені дійсно подобається спілкуватися

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ID YO K O ?

DID Y U N W? ANISH IS EASIE TO LEAR T AN OU MI HT THINK. हिं ी मे ी मातभाषा है और दिलली मं पली-बढी, मं े एक अं रे ी कॉन् स् मं पढाई की। उच् अध् यन करने के लिए फ् i जाने के बाद, फरं मे ी तीसरी भाषा बन गई और वरषों से यह अनय दो की तरह महतवपरण हो गई, विशे रप से संार उदयोग मं काम विभिनन देों मं रहने और काम करने वाले सभी वै विक नागरिकों की तरह, और माता-पिता के रू मं जो अपने बच्ों के लिए सर् श्े चाहते हं आज के समय मं यह तय करना चनौतीपरण है कि किस भाषा (भाषाओं को पराथमिकता दी जाए। यह एक वासतविक परव-व् वसाय है और सबसे अच् । क् । है इस पर आप पर बहु अधिक राय है उततर-पशचिम भारत मं (हाँ कयों क भारत के भीतर बारीकियाँ हं , अं रेी अतयं महतवपरण है और लगभग आधनिकता और परगति का परयाय है जबिक हिंी या किसी भी कषे रीय भाषा को बहत पयार मिले ा, साथ शाम मनाने मं असफल नहीं हुई।. ले कन अफसोस वही दरजा नहीं है मंे अपने बच्ों के जन् के समय फ्ां मंदो विकल् चुेथे मुेनहीं पता था कि वे लंे समय मं सही या गलत साबित होंे ले कन एक परिवार के रप मंहिंी को हमारी दिन-परतिदिन की भाषा रखना कछ ऐसा था जो दो विकलपों मं से सबसे कठिन यह था कि हम कछ बरषों के लिए अं रेी को भू जाएं जब तक कि ऐसा समय न आ जाए जब बच् ों के पास इसे सीखने के अलावा कोई रासता न हो। हमने घर पर के ल हिंी बोलने का "पर् ापत आधुनिक नही" कहे जाने से ले र "बचर्चों को परगति से वं चत करन" तक, कई लोगों के लिए यह सवीकार करना कठिन था कि हम अपने बच्ों को सक्रय रूसे अंेी नहीं पढा रहे थे

दूरी पसं, बॉलीवड के लिए अपने पयार को अपने बचचो तक पहु ाना था। बॉलीवड मे । अरथपरण मीडिया है अनगिनत गानों और फिलमों ने मझे व् क् तगत और पे े र रू से वर् ो से प्ेरत किया है "ये 70 मिनट..." से "कुी के नाम पे शॉटस", "उथे सबके कदम" से "जब लाइफ हो आउट ऑफ कं रोल" तक, मं कभी भी कठिनाइयों से बाहर आने या खशियों के

DID YOU KN W

जब हमने बचचों को बॉलीवड से जोडा, तो मझे कम ही पता था कि हिंी को मातृ ाषा के रू मं जीवित, वास् विक और उनके लिए प् ासं गक रखने मं यह मे । सबसे बडा सहयोगी बन जाएगा। जीवन से बडा, आं ूझकझोरने वाले नाटक और बॉलीवुड की चमक ने बचचों को जीवन को मानवीय बनाना कब सिखाया, मझे नहीं पता चला।

में लिए, यह हमे । मनोरं न से ऊपर होगा, यह एक जीवन शै ी है यह विश्ास करने का एक दृ्टकोण है कि अं मं चीजं सही हो जाएंी।

भाषा सं कित, विचार परकरिया और सं ार का इतना महतवपरण हिससा है और माता-पिता को इस जिममे ारी मं खद को अके । नहीं समझना चाहिए। जितना अधिक हम अपने परिवारों समर् न परणालियों और सं थानों (में मामले मं बॉलीवड) को अपने जीवन मं एकीकत करते हं यह एक परकरिया के रप मं इतना आसान और सखद हो जाता है

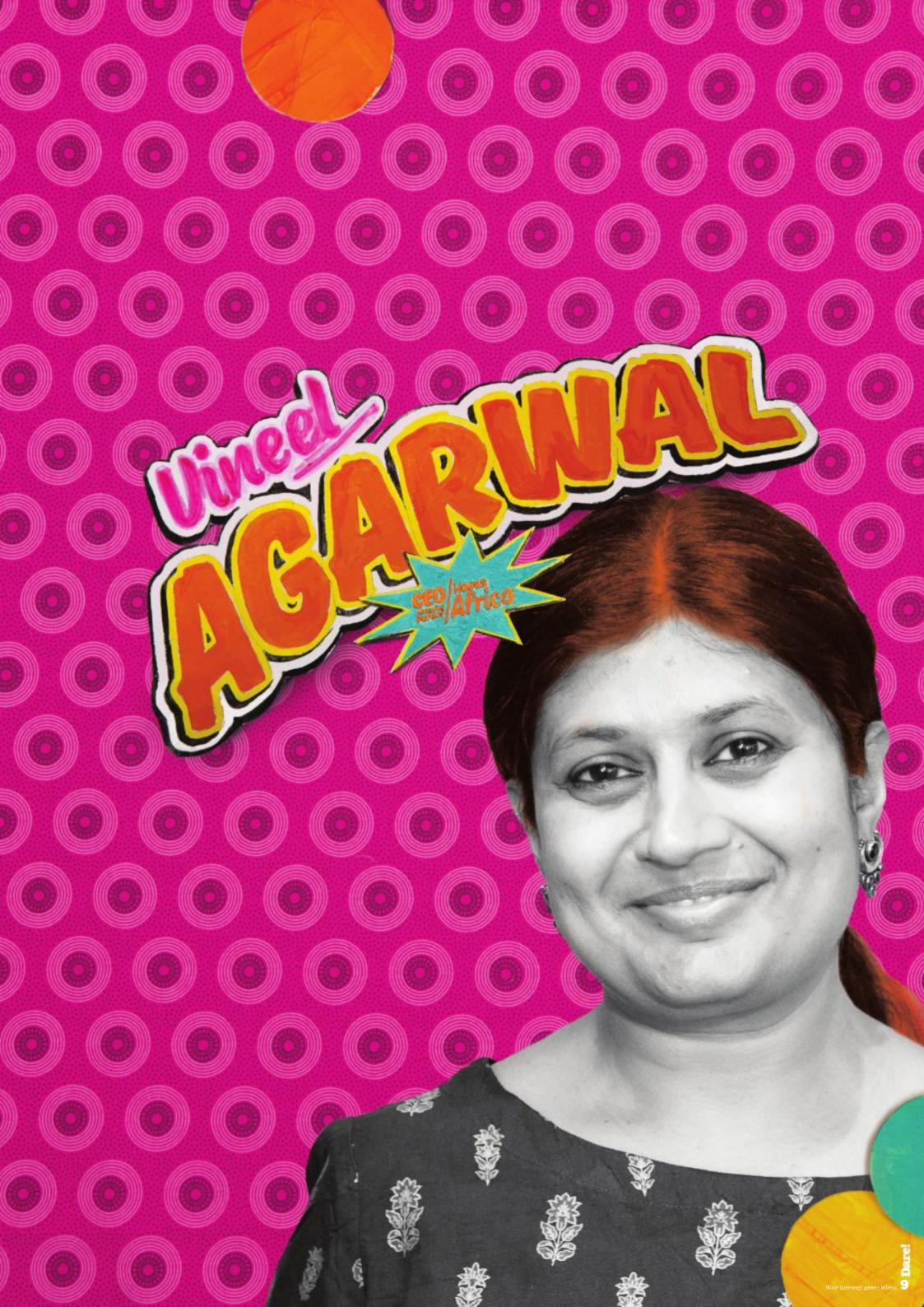
बचचे को विकसित करने के लिए पुे गां (और अधिक) का योगदान होता है

दकषिण अफरीका जै े एक और सां कतिक रप से समदध और विविध दे मं रहते हए, यह अब घर पर भाषाओं और सं ृतयों का कल भे । फराई है और अं रे ी हमारे बचचों के जीवन मं आखिरकार (!) वापस आ गयी, बस फरं और हिंी उचचारण के साथ!



करने की वजह से

मं बहत चाहती था।





Ce jour où je recevais un courrier de ma cousine d'Australie, qui accompagnait sa signature du mot « love », je dois avouer que je me questionnais sur son sens. A l'époque, adolescent, j'en connaissais la traduction, mais pas sa sémantique culturelle. Apprendre une langue c'est aussi comprendre sa culture. Et malheureusement, lorsque nous débutons une nouvelle langue, nous y abordons le côté technique avec la grammaire et le vocabulaire, et souvent nous sommes loin d'en comprendre ses subtilités. Aborder un langage c'est aborder sa culture, parler d'adaptation et de respect.

Je suis né à Paris, de parents immigrés du Laos et d'origine chinoise. J'ai eu la chance d'évoluer dans un milieu avec une diversité de culture, où les tonalités de plusieurs continents se mélangeaient au quotidien. Aujourd'hui, mon quotidien, c'est l'anglais, le français et le vietnamien. Que ce soit dans le milieu professionnel ou en famille, je me vois souvent mélanger ces langues en fonction de ce qui m'arrange. Il faut aussi avouer que certains mots perdent leur sens après traduction, ou alors que la traduction académique n'est pas encore bien acceptée dans nos divers milieux. La preuve chez nous, essayez de traduire « Meaningful » ... Globalement, il restera tel quel, quel que soit le pays.

Ce melting-pot de langues, sans forcément toutes les maitriser, a surement influé sur ma capacité d'adaptation à une nouvelle culture, et aussi poussé à partir à l'aventure. En 2013, je posais, au Vietnam, les briques de la première agence internationale pour Ekino. Malgré mes origines asiatiques, je découvris une culture locale drastiquement différente de la mienne. Et je dois avouer que face à ces nombreuses différences, j'ai dû tailler ma pierre pour pouvoir l'insérer dans l'édifice que nous construisions ensemble avec l'équipe. S'adapter à une culture c'est la comprendre et la respecter malgré nos divergences.

Au Vietnam, si vous commandez une bière, on vous la servira dans un verre rempli de glaçon, il y a même souvent plus de glaçon que de bière. Rien de plus naturel pour les locaux, le contraire sans glaçon, qui est la normale pour les occidentaux, serait interprété comme un manque de qualité du service. Heureusement que ce n'est qu'une bière, il n'y a pas de quoi se chamailler.

IL FAUT AUSSI

AVOUER QUE

**CERTAINS MOTS** 

PERDENT LEUR SENS APRÈS

TRADUCTION

La richesse de la diversité des personnes que j'ai rencontré ces dernières années m'a fait grandir et a fait de moi une personne meilleure. Cependant, rester respectueux, constructif et intègre est surement ce qui m'a le plus aider dans mon parcours. Ces valeurs sont

On m'a souvent demandé comment, de programmeur, on devient responsable d'une agence. Tout ne se résume pas qu'à cela, mais je pense que la confiance est un élément majeur. Avec beaucoup de tact, j'ai toujours osé

partager mes pensées, me retrouvant parfois seul à défendre ce qui me semblait juste. Mais c'est avec du temps que l'on récolte les fruits de la franchise. Un jour, mon manager m'a marqué en me disant lors d'un entretien : « je dois reconnaitre que tu avais raison, mais je dois te reprocher de ne pas avoir réussi à me convaincre ». Comme quoi j'aurais peut-être dû faire valoir d'avantage mes convictions, ou alors c'était juste sa manière de plaisanter.













Amo el idioma español. Confieso que más allá de ser mi idioma materno se ha convertido en parte de mi esencia. Disfruto todo lo que tiene que ver con el segundo idioma más hablado del mundo. Una lengua que contiene una riqueza única y especial, con palabras sin traducción exacta, con un vocabulario tan extenso y versátil, que permite expresar a través de diferentes palabras, sentimientos u opiniones sobre una misma cosa.

¡Qué pena que algunas de mis maestras de literatura y lengua española (doña Mery y las profesoras Susana y Ángela) no pudieron ver que sus pronósticos sobre mi futuro profesional fueron acertados! Que todas sus enseñanzas y semillitas que depositaron en mi germinaron, y que a través de los años me han servido de mucha inspiración y firmeza. Quizás desde el cielo puedan ver que su alumna extrovertida y parlanchina, aquella que en algunas ocasiones las sacó de sus casillas, se enderezó, les tomó la palabra y estudió lo que por separado cada una me recomendó.

Ellas notaban mi amor por las letras. Se percataron que, a diferencia de otros compañeros, siempre disfrutaba sus clases. Admito que la fecha más esperada del año cuando era niña era la feria del libro de mi país; ese evento en particular para mí era todo un acontecimiento, similar a la celebración del día de los Reyes Magos. Mientras que las asignaciones de ir a la biblioteca e investigar sobre un tema en las enormes y pesadas enciclopedias de color rojo brillante (porque en mi época no existía Google), era como una especie de paseo a un parque de atracciones. ¡Qué tiempos aquellos!

Por eso, a pesar de que mis padres anhelaban que me convirtiera en una ingeniera civil o una abogada criminalista, cuando llegó el momento de escoger una carrera universitaria, nunca dudé sobre mi decisión de estudiar lo que entendía "era lo mío" y me haría feliz: ciencias de la comunicación social, con especialidad en periodismo escrito. ¡Y he sido feliz!

Según pasan los años compruebo en los diferentes roles en los que he tenido que trabajar, que disfruto todo y cuanto hago en esta carrera, que mi pasión en lo profesional tiene que ver con todo lo concerniente a las comunicaciones en todas sus variables: periodismo, relaciones públicas, relaciones con los medios, impacto social comunitario, entre otras.

De manera que, trabajar en la creación de estrategias de relaciones públicas, relaciones con los medios e impacto social comunitario para diferentes marcas multinacionales que quieren dirigirse o entrar al mercado hispano de Estados Unidos, significa una gran bendición para mi vida. Trabajar y servir de enlace para conectar grandes marcas con organizaciones sin ánimo de lucro o con los medios de comunicación hispanos, en un país extranjero y en mi lengua materna, no tiene precio. No obstante, pese a la comodidad de trabajar en el idioma que amo, en una ciudad tan cosmopolita como Miami, tengo el reto de practicar la empatía lingüística para poder comunicarme cada día con mis compañeros y clientes de otras nacionalidades. Ese es el gran desafío y responsabilidad que experimento en el campo profesional, tratar de transmitir las ideas y comunicar cada detalle con fluidez en el idioma inglés.

iQUE NADIE TE QUITE

Por tanto, cuando tuve que escribir acerca de una frase que sólo tiene sentido en mi lengua materna, recordé el refrán tan popular que escuchaba de niña en boca de algunas personas mayores de mi entorno familiar "no dejes que nadie te quite lo bailao". Y desde que llegué a Estados Unidos -hace ya unos años- esa frase cobra mucho sentido en esta etapa de mi vida. Celebro cada logro alcanzado, cada palabra, oración y modismo que aprendo en mi segundo idioma...al final todo cuenta, porque la vida es vivir el día a día, vivir el presente.

De manera, que posiblemente al traducir al inglés o en otro idioma este refrán perderá el significado real y sentimental del mismo, pero la esencia de esta frase se resume fácil, no importa que tan mínimo haya sido tu logro en cualquier área: ¡celébralo! Todas las cosas que vives, que has vivido, que has aprendido y disfrutado, nadie te las podrá quitar. Son tus vivencias, tus experiencias, tus aprendizajes; todos tan únicos y tan especiales, que siempre formarán parte de ti a donde quiera que vayas. Así que, recuerda: ¡que nadie te quite lo bailao!













INTRODUCING

HEDON'T



## TRUE CRIME MEETS N



## EW RECRUITMENT

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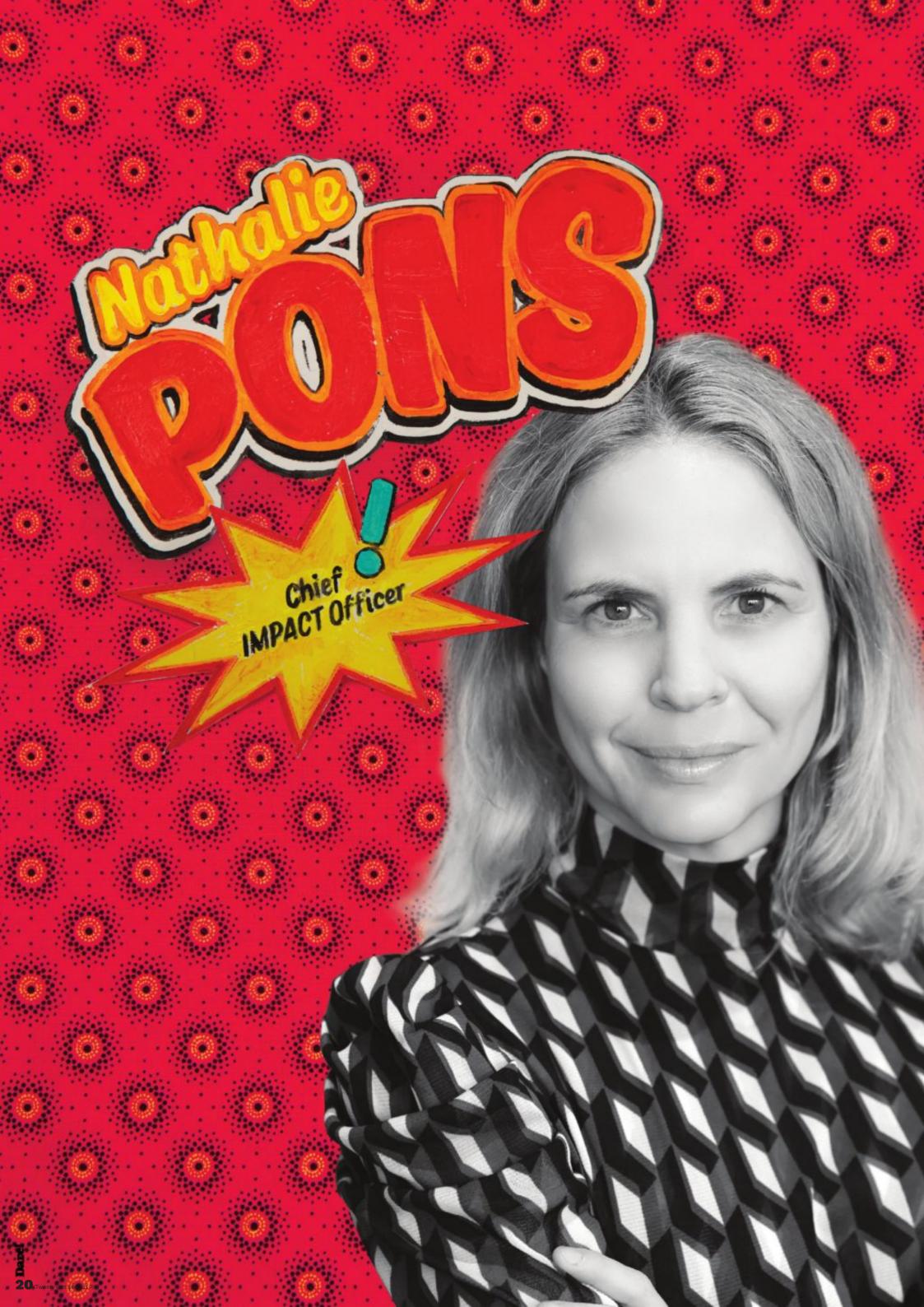
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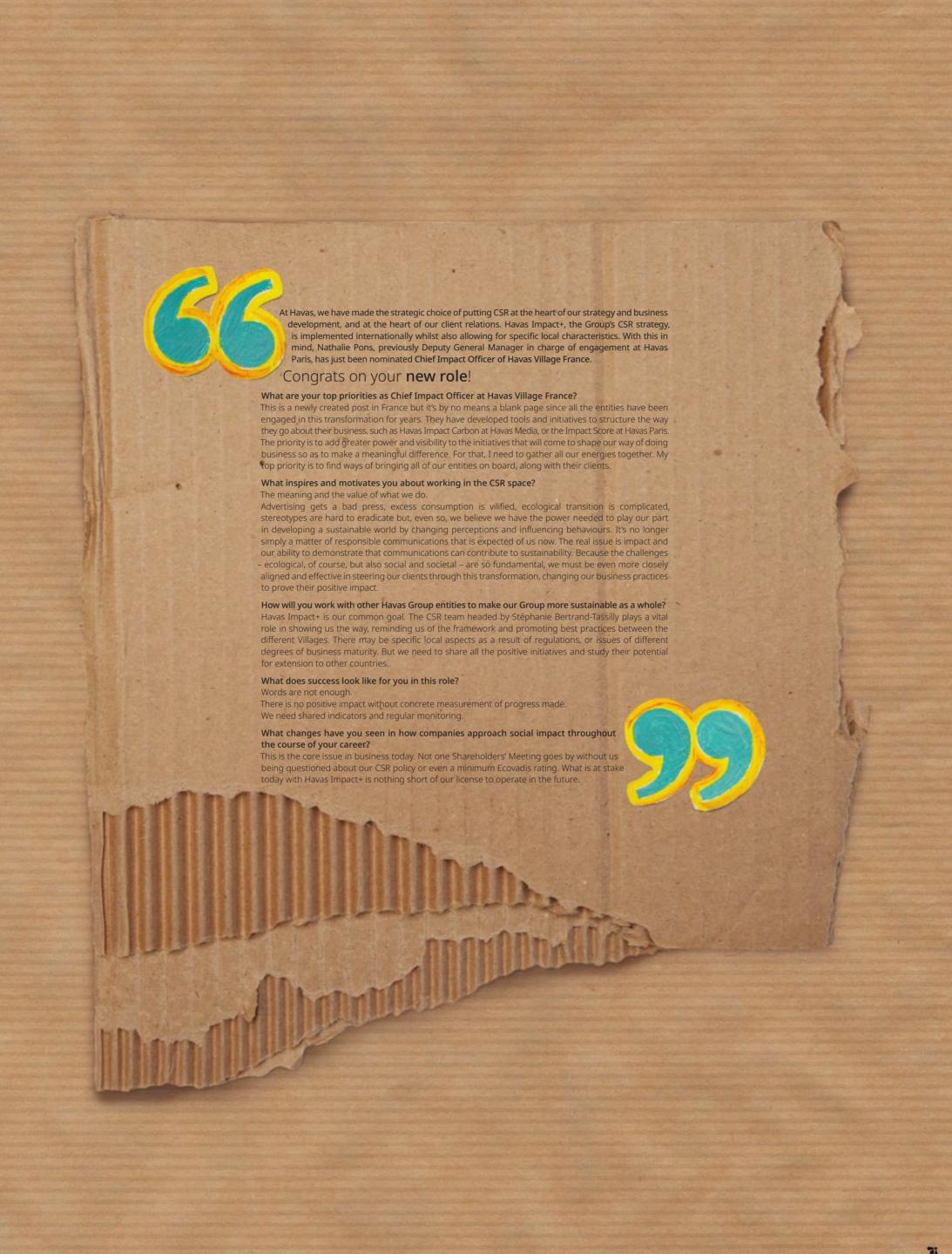
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## Havas Africa

Let us start by talking about Africa as a continent. A continent made up of 55 countries, each with its own culture, heritage, language, beliefs, and level of progression.

Progression itself is a debatable term. What is progress in Africa? Sometimes it is as basic as quality infrastructure, sometimes as global as gender equality, and at other times as exciting as being first movers in terms of technology and innovation. But, perhaps most importantly, the heart of progression is about being at peace with and proud of one's achievements in a challenging environment.

If there is one aspect that unites the continent, it is love and pride, for one's culture, one's work, one's unique ways of thinking and doing, and the boldness that comes out of all this.

"Nothing is impossible in Africa! And that's what I love, every single day. Every challenge comes with an opportunity, it's up to us how big we want to make it."

- Aurelie Jarry, Regional Director West Africa.

Still today, for many people, Africa evokes images of rainforests or savannahs dotted by elephants, and then there's this idea of Africa as a humanitarian tragedy with famine, epidemics, and violent coups. The problem with these subjects is that they make you miss the reality. And the reality is that the world itself is becoming more African. Projections show that, by 2050, Africa's population will double. This means that, by the end of the century, sub-Saharan Africa will be home to almost half of the young people in the world!

Havas has 14 offices across the continent - Ivory Coast, Senegal, Burkina Faso (French-speaking West Africa), Democratic Republic of Congo, Gabon (French-speaking Central Africa), Nigeria, Ghana (English-speaking West Africa), Morocco, Tunisia, Algeria (Northern Africa), Kenya, Tanzania, Uganda (East Africa) & South Africa.

All our offices today are multi-expertise, integrated service offerings that cover the full comms spectrum from strategy to creative to media to PR & Events and activations. Many of our offices serve as regional hubs, to manage neighbouring markets.

Havas Africa started in 2010 with the very first client, Vlisco luxury African wax fabric, a beautiful start to a roller coaster ride through numerous big clients like Coca-Cola, Airtel, Unilever, Accor Hotels, Emirates, and many others over the years, to today being a unique network combining Havas global skills, tools and methodologies, with local execution, insights and strategies.

"It is exciting to see African markets grow so fast. All the local teams are so invested and passionate, always developing new content and collaborations. I am very proud of the recent launch campaign we did for The Bachelor, for Canal+ in Gabon."

- Erika Vi, BUD PanAfrica.

Havas Africa is a team of 200 young, talented people, believing in meaningful communication as a solution to not only clients' business problems but also to socio-economic issues and consumer challenges. It's all about local relevance and seeing the impact of your work.

"5 years ago it was so difficult to make clients understand that a global creative in English or French does not work here. Today when they understand the need for a native speaker for community management, I am truly glad. We have come a long way!"

– Joyce Kigathi, Strategy Director, Havas Kenya.

Our mantra at Havas Africa can be summed up in five points:

1. Love customers. We are in the service industry after all! We are in love with this continent, our clients and their needs.

2. Keep it simple. The best messages are the simplest to understand.

3. Learn by doing, testing and showing more than by just talking.

4. Have fun creating. It's more interesting when we

have fun doing it together. 5. Stay humble. Question yourself and listen to others.

Following a string of interesting and important wins, Havas Africa is ending 2022 on a big high, and welcoming 2023 with stars in our eyes.

— Havas Africa Team



Stéphanie Bertrand-Tassilly

Susan Christie Deputy Director of Communications Havas Group

> Mayssa Ben Gadri: Havas Group

Havas Group

Hannah Lindley Havas Health & You

Adam G. Abelson

Managing Director Havas Johannesburg

Now that you've reached the end of this issue of DARE!, perhaps you noticed that, on many of the pages, certain words have been highlighted. If you go back to the beginning and put all these words together, you'll reveal a hidden message



THE PEOPLE IN CHARGE

THE BUSINESS DOERS

THE STRATEGISERS

THE IDEA HAVERS

THE PRODUCERS

THE MONEY COUNTERS

THE BEHIND THE SCENERS

THE SPACE FINDERS

THE NEWS SPREADERS

THE WEBSITE

<mark>Twenty-three dräi an zwanzeg</mark> kakskümmend kolm ventitré